# Making An Impact

## **Your Commitment**

As a class agent, your outreach and drive helps Bates fulfill its mission of providing a best-in-class liberal arts education to the most deserving students from all backgrounds. In this role, you will:

- Lead by example: Make your gift to Bates by December 31.
- **Contact** 10–20 classmates about making a Bates Fund contribution. Select and reach out to your assignments through our easy-to-use volunteer platform.
- Share news from campus and speak with classmates about the impact of giving to Bates.
- Encourage classmates to stay connected with Bates!
- Thank those who make a gift with a personal thank you

### Why are gifts to the Bates Fund important?



Federal and corporate grant-making foundations factor in a college's participation rate, so even a small gift (even \$10!) can help Bates secure critical outside funding, upward of hundreds of thousands of dollars.



Dollars that come into the Bates Fund are current-use, spendable gifts – these funds flow directly into the college's operating budget for immediate use. This is in contrast to the college's endowment, which is a collection of funds that are invested in order to ensure the long-term survival of the institution. The endowment is invested and a portion of the interest generated (approximately 5%) is spent each year. The rest of the interest is added to the principal and reinvested. It takes \$20,000 worth of endowment funds to make the same impact as \$1,000 in Bates Fund gifts. The Bates Fund provides crucial support to meet the college's immediate needs!

### What is the impact of Bates Fund giving?

**100%** Financial Aid: Bates provides more than \$37 million in grant aid to students each year. Bates meets 100% of demonstrated financial need, with nearly half of our students receiving financial aid. The average aid package is \$51,099 (including grant, loan, and work study).

**10:1** 



Instruction and Research: The Bates Fund helps compensate 200+ top-in-their-field faculty members, allowing Bates to maintain a 10:1 student to faculty ratio.



Academic Support: The Bates Fund assists in funding for necessary library staffing, technology, and holdings to support 350,000 library visits by students, faculty, and guests.



Student Services: The Bates Fund supports Purposeful Work offerings and events—such as one-on-one counseling, employer information sessions, internships, and workshops.



## The Year Ahead

#### SEPTEMBER

Review class agent guide. Participate in kick-off call or meeting, as applicable.

#### NOVEMBER

Outreach period #1: Reach out to those who have a Mount David Society ask amount or who have historically given before Dec. 31.

#### JANUARY

Thank assignments who made a calendar year-end gift.



#### MARCH

Outreach period #2: Great Day to be a Bobcat! Reach out to all assignments who haven't given to encourage participation.

#### APRIL

OCTOBER

DECEMBER

**FEBRUARY** 

your gift to Bates by Dec. 31!

Lead by example: Make

Catch up on Bates news.

Select 10-20 assignments. Participate in kick-off call or meeting, as applicable.

> Thank assignments who made a Great Day to be a Bobcat gift.

#### MAY

Select additional assignments for year-end outreach (optional). Reach out to targeted assignments for Friends of Bates Athletics Challenge (optional).

### **DID YOU KNOW?**

Bates Fund gifts support *all* aspects of a Bates education.



A gift of **\$30** buys two carabiners for Bates Outing Club rock-climbing trips;



**\$100** purchases a data set for an economics major's thesis research;

**\$250** buys a semester's worth of studio art supplies for one student;

 \$1,000 purchases Ladd Library's subscription to JSTOR, a digital collection of 10 million academic sources;



...and **\$2,500** can buy one laboratory microscope.



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#### JUNE

Outreach period #3: Reach out to all assignments who haven't yet made a gift. Fiscal year ends June 30!



## **Helpful Resources**

These resources will provide you with the tools you need to be successful as a class agent. Can't find what you're looking for? Contact your staff liaison with any questions or for additional resources. We're here to help!

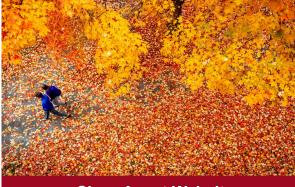
Bates



**GiveCampus Volunteer Platform** 

Bates' online volunteer tool allows you to select your own assignments, utilize prebuilt email templates or create your own, send one-click personalized messages to classmates, and receive real-time updates on your fundraising progress.

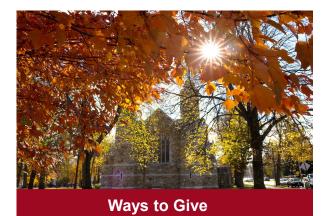
#### givecampus.com



**Class Agent Website** 

Refer to the class agent website for links to the class leaderboard, case for the Bates Fund, outreach tips and templates, fundraising FAQs, and more.

#### bates.edu/volunteer/class-agents



There are many ways to make a gift to Bates, including gifts of securities, donor advised funds, planned gifts, employer-matched contributions, bank transfers, cryptocurrency, and Venmo or ApplePay.

bates.edu/giving/ways-to-give



**Bates News** 

Browse the Bates News website for news from campus as well as stories about Bates faculty, students, and alumni.

#### bates.edu/news