# **Making An Impact**

# **Your Commitment**

As a class agent, your outreach and drive helps Bates fulfill its mission of providing a best-in-class liberal arts education to the most deserving students from all backgrounds. In this role, you will:

- Lead by example: Make your gift to Bates by December 31.
- **Contact** 10–20 classmates about making a Bates Fund contribution. Select and reach out to your assignments through our easy-to-use volunteer platform.
- Share news from campus and speak with classmates about the impact of giving to Bates.
- Encourage classmates to stay connected with Bates!
- Thank those who make a gift with a personal thank you

## Why are gifts to the Bates Fund important?



A gift to Bates is a vote of support for what you want to see in the world – individuals with a life-long love of learning and a commitment to the responsible stewardship of the global community.



Bates Fund gifts relieve pressure on the college's annual budget. The Bates Fund is unique in that it provides flexible, current-use funds that allow the college to address its most pressing needs within a given year. This is in contrast to endowed funds that are invested and a portion of the interest generated (approximately 5%) is able to be spent each year. It takes \$20,000 worth of endowment funds to make the same impact as \$1,000 in Bates Fund gifts. As much as the college needs the long-term stability of its endowment, it also requires the ability to invest in immediate needs—which is where the Bates Fund comes in.

# What is the impact of Bates Fund giving?

100%

Financial Aid: Bates provides more than \$40 million in grant aid to students each year. Bates meets 100% of demonstrated financial need, with nearly 50% of students receiving financial aid. The average aid package is \$54,400 (including grant, loan, and work study).

10:1

Instruction and Research: The Bates Fund helps compensate 200+ top-in-their-field faculty members, allowing Bates to maintain a 10:1 student to faculty ratio.



Academic Support: The Bates Fund assists in funding for necessary library staffing, technology, and holdings to support 350,000 library visits by students, faculty, and guests.



Student Services: The Bates Fund supports Purposeful Work offerings and events—such as one-on-one counseling, employer information sessions, internships, and workshops.

**Bates** 

# The Year Ahead

#### **SEPTEMBER**

Review class agent guide. Participate in kick-off call or meeting, as applicable.

### OCTOBER

Select 10-20 assignments. Participate in kick-off call or meeting, as applicable.

## **NOVEMBER**

Outreach period #1: Reach out to those who have a Mount David Society ask amount or who have historically given before Dec. 31.



### **DECEMBER**

Lead by example: Make your gift to Bates by Dec. 31!

#### **JANUARY**

Thank assignments who made a calendar year-end gift.

#### **FEBRUARY**

Catch up on Bates news.

### **MARCH**

Outreach period #2: Great Day to be a Bobcat! Reach out to all assignments who haven't given to encourage participation.

#### **APRIL**

Thank assignments who made a Great Day to be a Bobcat gift.

#### **MAY**

Select additional assignments for vear-end outreach (optional). Reach out to targeted assignments for Friends of Bates Athletics Challenge (optional).



Outreach period #3: Reach out to all assignments who haven't yet made a gift. Fiscal year ends June 30!

## **DID YOU KNOW?**

Bates Fund gifts support all aspects of a Bates education.



A gift of \$30 buys two carabiners for Bates Outing Club rock-climbing trips;



\$100 purchases a data set for an economics major's thesis research:



**\$250** buys a semester's worth of studio art supplies for one student:



\$1,000 purchases Ladd Library's subscription to JSTOR, a digital collection of 10 million academic sources;



...and \$2,500 can buy one laboratory microscope.





# Helpful Resources

These resources will provide you with the tools you need to be successful as a class agent.

Can't find what you're looking for? Contact your staff liaison with any questions

or for additional resources. We're here to help!



Bates' online volunteer tool allows you to select your own assignments, utilize pre-built email templates or create your own, send one-click personalized messages to classmates, and receive real-time updates on your fundraising progress.





There are many ways to make a gift to Bates, including gifts of securities, donor advised funds, planned gifts, employer-matched contributions, bank transfers, cryptocurrency, and Venmo or ApplePay.

bates.edu/giving/ways-to-give



Refer to the class agent website for links to the class leaderboard, case for the Bates Fund, outreach tips and templates, fundraising FAQs, and more.

bates.edu/volunteer/class-agents



Browse the Bates News website for news from campus as well as stories about Bates faculty, students, and alumni.

bates.edu/news

